

MARKET OVERVIEW

Standard-Type Apartments OCTOBER



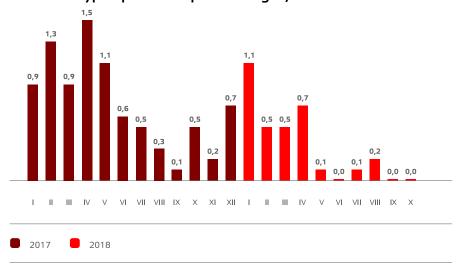




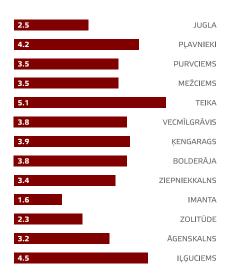
Standard-Type Apartments, November 1, 2018

In October 2018, the standard-type apartment prices in Riga housing estates remained stable. The average price of standard-type apartments in October remained at 794 EUR/m². Since the beginning of 2018, the standard-type apartment prices have generally increased by 3.5 %.

Standard-type apartment price changes, %



Price changes in the largest housing estates of Riga since January 1, 2018, %



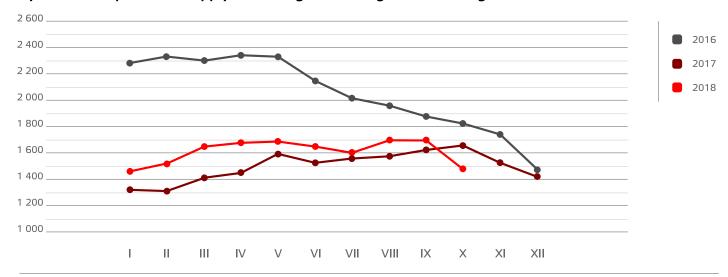
Source: ARCO REAL ESTATE

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In October 2018, the average price of standard-type apartments, as in June and September, remained unchanged. In most of Riga's housing estates, no price changes were observed. In contrast, in the two housing districts - Jugla and Ziepniekkalns - slight negative fluctuations have been observed. But in the vicinity of Riga, a slight increase in apartment prices was observed in Salaspils, Jelgava, and also in Jürmala, Kauguri.

Since the beginning of the year, the supply of apartments in Riga housing estates has been higher than last year. However, in October, supply levels decreased sharply and dropped below the level of 2017.

Dynamics of apartment supply in the largest housing estates of Riga

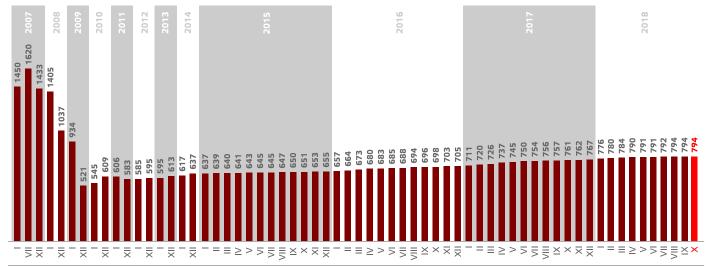


Source: ARCO REAL ESTATE

The largest growth of the average one square meter price of an apartment in the housing estates of Riga since the beginning of 2018 was observed in Teika (+ 5.1 %). Also in other major housing estates of Riga the prices increased this year. The slowest apartment price growth since the beginning of this year was observed in Imanta (+ 1,6 %).

In October 2018, the average price of a standard-type apartment remained at the level of 794 EUR/m². The prices on average are by 51 % lower than on July 1, 2007, when the average price of a non-renovated standard-type apartment reached the highest ever value – 1 620 EUR/m².

Dynamics of average price of standard-type apartments in the largest housing estates of Riga, EUR



Avots: ARCO REAL ESTATE

Standard-type apartment price changes in Riga housing estates, %



Source: ARCO REAL ESTATE

In October 2018, apartment prices, taking into account the number of rooms, remained unchanged. The average price of one square meter of standard-type apartments for single-room apartments remained at the same level as in the previous month.

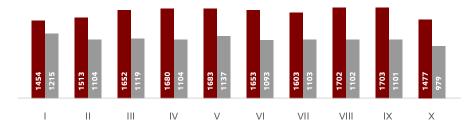
Average prices of standard-type apartments in Riga housing estates: breakdown by number of rooms, EUR/m²

•	2016	2017	2018
1 room 2 rooms 3 rooms 4 rooms	757 765 768 771 775 706 711 712 715 721 656 661 662 666 667 632 641 641 642 649	779 784 795 799 811 819 821 829 830 831 836 837 723 731 740 748 761 767 770 773 774 775 778 780 668 674 683 689 701 710 715 717 719 720 723 725 649 655 663 669 674 684 693 697 702 703 705 708	787 797 800 805 812 814 815 815 817 817 817 730 736 741 745 748 749 750 750 752 752 752
	01.08. 01.10. 01.11. 01.11.	01.01. 01.02. 01.03. 01.05. 01.06. 01.09. 01.10.	01.01. 01.03. 01.04. 01.05. 01.07. 01.08. 01.10.

Source: ARCO REAL ESTATE

In October 2018, the overall supply of apartments in Riga compared to the previous month decreased by 12 %. But the number of apartments offered for sale in the largest housing estates analyzed by ARCO REAL ESTATE decreased by 13 %. Compared to October 2017, the apartment supply was lower: the total number of apartments offered for sale was by 15 % lower, but the number of apartments offered for sale in the largest housing estates was by 11 % lower.

Dynamics of supply of apartments in Riga



- THE BIGGEST RESIDENTIAL AREAS (Jugla, Plavnieki, Purvciems, Mežciems, Teika, Vecmilgrāvis, Ķengarags, Bolderāja, Ziepniekkalns, Imanta, Zolitūde, Āgenskalns, Ilģuciems)
- THE CENTER OF RIGA, OLD RIGA

Having summarized the number of apartments offered in the housing estates of Riga, it can be concluded that the largest supply of apartments in October was in Purvciems, but the lowest apartment supply was in Bolderāja.

Last month, the number of apartments offered in all major Riga housing estates, except Bolderāja, decreased. In Bolderāja, the supply of apartments increased and returned to the level of August (+ 18 %). By contrast, the largest reduction in supply of apartments was seen in Imanta.

When analyzing the number of apartments offered for sale in October in proportion to the size of the housing estate, i.e., by number of population, the highest number was recorded in Mežciems and Āgenskalns. By contrast, the number of apartments offered for sale was proportionally lowest in Bolderāja.

In October 2018, the prices of standard-type apartments in Riga's largest housing estates remained almost unchanged, while in most of the housing estates prices remained at the level of the previous month. In certain housing estates, prices fell by a minimum of 0.1%. The only price increase was recorded in Teika, where apartment prices increased by 0.2% during the month.

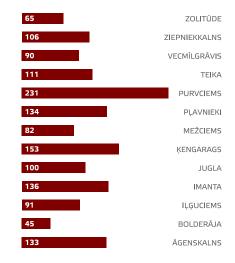
Changes in average standard-type apartment prices in Riga housing estates for 1 m², %

	The average value per 1 m² on 01.11.2018.	The average value per 1 m^2 on 01.10.2018.	Changes, %
Jugla	793	793	- 0.1 ■
Plavnieki	837	837	0.0
Purvciems	850	850	0.0 ⇒
Mežciems	830	830	0.0 ⇒
Teika	953	952	0.2
Vecmīlgrāvis	641	641	0.0 ⇒
Ķengarags	753	753	0.0 ⇒
Bolderāja	570	570	0.0 ⇒
Ziepniekkalns	829	830	- 0.1 👢
lmanta	841	841	0.0 ⇒
Zolitūde	854	854	0.0 ⇒
Āgenskalns	852	852	0.0 ⇒
Iļģuciems	770	770	0.0 ⇒

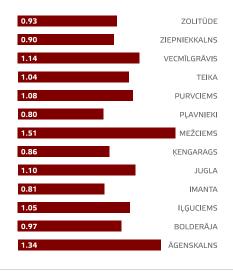
Source: ARCO REAL ESTATE

In October 2018, the standard-type apartment prices, compared with the beginning of 2017, were by 13 % higher. In turn, since the beginning of 2018, the prices have increased by 3 %.

Number of apartments offered for sale in Riga at the end of October 2018



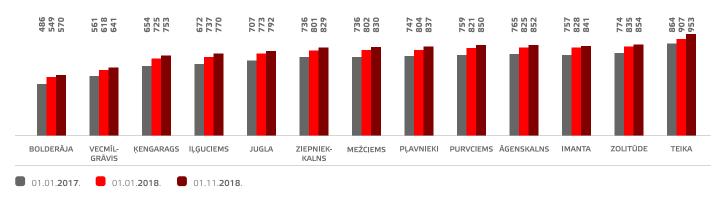
Number of apartments offered for sale in proportion to the size of the housing estates in Riga in October 2018



^{*} If the coefficient is greater than 1, the relation of the supply of If the coefficient is greater than 1, the relation of the supply or apartments in the specific housing estate to the number or population in that housing estate is higher.
If the coefficient is less than 1, the relation of the supply or apartments in the specific housing estate to the number or population in that housing estate is lower.

Source: ARCO REAL ESTATE

Average standard-type apartment prices in housing estates of Riga, EUR/m²

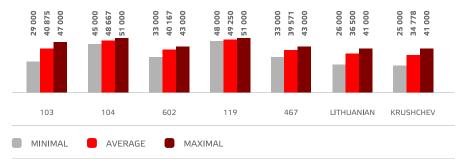


Source: ARCO REAL ESTATE

The highest prices of standard-type apartments remained in Teika in October 2018, where the average price per square meter reached the position of 952 EUR/m². The lowest price per square meter in October remained in Bolderāja - 570 EUR/m².

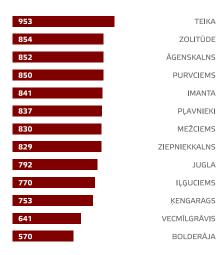
In October 2018, the most expensive apartments still were apartments in the houses of the 119th series and 104th series, where the price of 2-room apartments in a satisfactory condition varied from 45 000 to 51 000 EUR depending on the location. In turn, the so-called Lithuanian design were the cheapest ones, where the price of 2-room apartments varied from 26 000 to 41 000 EUR, and the so-called Khrushchev-time houses, where the price of 2-room apartments varied from 25 000 to 41 000 EUR, depending on the housing estate

Standard-type apartment prices by series in Riga housing estates in October 2018 (2-room apartments), EUR



Source: ARCO REAL ESTATE

Average standard-type apartment prices in housing estates of Riga as per November 1, 2018, EUR/m²



Source: ARCO REAL ESTATE



Apartment market in the vicinity of Riga

Ogre

In October 2018, in Ogre, the standard-type apartment prices remained unchanged. The average price of an apartment was 594 EUR/m². In 2018, the apartment prices in total in Ogre increased by 6.3 %.

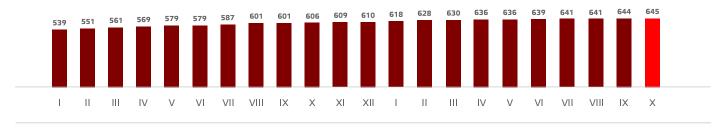
Kauguri, Jürmala

In Kauguri in October 2018, the standard-type apartment prices increased by 0.6 %. The average price of apartments per square meter is 567 EUR/m². Since the beginning of 2018, apartment prices in Kauguri have increased by 8.4 % overall.

Salaspils

In October 2018, the apartment prices in Salaspils increased by 0.2 %. The average price of standard-type apartments in Salaspils has increased to 645 EUR/m². Since the beginning of 2018, standard-type apartment prices in Salaspils have increased by 5.8 %.

Dynamics of average price of standard-type apartments in Salaspils, EUR/m²



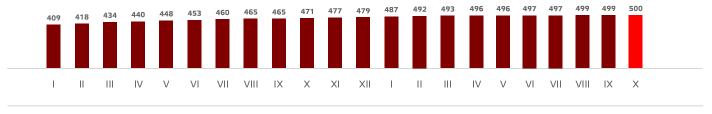
2017 2018

Source: ARCO REAL ESTATE

Jelgava

In October 2018, the apartment prices in Jelgava increased by 0.2 %. The average price of standard-type apartments was 500 EUR/m². Since the beginning of 2018, standard-type apartment prices in Jelgava have increased by 4.3 %.

Dynamics of average price of standard-type apartments in Jelgava, EUR/m²



2017 **2**018

Source: ARCO REAL ESTATE

ARCO REAL ESTATE is the leading real estate company of the Baltic states, founded in 1992 in Estonia, the offices are today in cities in Latvia, Estonia and Bulgaria. ARCO REAL ESTATE is listed in Tallinn Stock Exchange since June, 2007. ARCO REAL ESTATE Latvia is founded in 1997 and today we are able to offer services in Rīga, Jūrmala, Saulkrasti, Daugavpils, Jelgava as well as in Limbaži and Liepāja. More than 80 highly-qualified employees work in the company.

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